STATE OF TENNESSEE
DEPARTMENT OF FINANCE AND ADMINISTRATION

REQUEST FOR PROPOSALS # 31701-03071
AMENDMENT # 2
FOR MAINFRAME SERVICES

DATE: October 19, 2012

RFP # 31701-03071 IS AMENDED AS FOLLOWS:

1. **This RFP Schedule of Events updates and confirms scheduled RFP dates.**

EVENT	TIME (central time zone)	DATE (all dates are state business days)	UPDATED / CONFIRMED
1. RFP Issued		September 26, 2012	CONFIRMED
2. Disability Accommodation Request Deadline	2:00 p.m.	October 1, 2012	CONFIRMED
3. Pre-proposal Conference	2:00 p.m.	October 3, 2012	CONFIRMED
4. Notice of Intent to Propose Deadline	2:00 p.m.	October 4, 2012	CONFIRMED
5. Written "Questions & Comments" Deadline	2:00 p.m.	October 16, 2012	CONFIRMED
6. State Response to Written "Questions & Comments"		October 30, 2012	CONFIRMED
7. Initial Proposal (Technical and Cost) Deadline	2:00 p.m.	November 13, 2012	CONFIRMED
8. State Opening of Initial Proposals (Technical and Cost)	2:00 p.m.	November 13, 2012	CONFIRMED
9. State Completion of Initial Technical Proposal Evaluations		November 29, 2012	CONFIRMED
10. State Distributes Written BAFO Requests		December 13, 2012	CONFIRMED
11. BAFO Proposal (Technical and Cost) Deadline	2:00 p.m.	December 21, 2012	CONFIRMED
12. State Completion of BAFO Technical Proposal Evaluations		January 8, 2013	CONFIRMED
13. State Opening & Scoring of BAFO Cost Proposals		January 9, 2013	CONFIRMED

14. State Evaluation Notice Released <u>and</u> RFP Files Opened for Public Inspection	2:00 p.m.	January 14, 2013	CONFIRMED
15. Contract Signing		January 25, 2013	CONFIRMED
16. Contractor Contract Signature Deadline	2:00 p.m.	February 1, 2013	CONFIRMED

2. State responses to questions and comments in the table below amend and clarify this RFP.

Note: This amendment provides responses to some of the questions received by the Written "Questions & Comments" Deadline in the RFP Schedule of Events above. The State will publish the responses to all questions on the State Response to Written "Questions & Comments" date in the RFP Schedule of Events above.

Any restatement of RFP text in the Question/Comment column shall <u>NOT</u> be construed as a change in the actual wording of the RFP document.

Item #	Question	Response
	Note: in the questions that follow, any vendor's restatement of the text of the Request for Proposals (RFP) is for reference purposes only and shall not be construed to change the original RFP wording.	
1.	Sect. 6.3; 34 Cost Proposal Table B – On-going Mainframe Outsourcing Services, contains a cost element for "$$ per CPU minute". Contractor price for a CPU minute will vary greatly, depending on the Contractor's proposed solution. This could lead to inconsistency in evaluation of Contractor responses. We recommend changing the "per unit" measurement to [Vendor Name Deleted]'s published Million Service Units (MSU's)? This will provide the State, and proposing Contractors, with a consistent measure for workload sizing and proposal evaluation.	The State does not agree to the requested per unit change. See the response to Question 4 below.
2.	Sect. 6.3; 34 Please provide a consistent methodology for all Contractors to confirm their Total Contract Price is below the state's base case? It's not clear on table B how a total contract value will be determined. For example please describe [a] (1) how the Sum will be calculated and [b] (2) what the Evaluation Factor represents?	[a] The sum of the Evaluation Cost column in RFP Attachment 6.3, On-Going Mainframe Outsourcing Services will be compared to the Direct Expense Total for all years in RFP Attachment 6.14, Mainframe Support Costs Base Case. [b] With the exception of Tape Cartridge Purchase, the Evaluation Factors in the Cost Proposal are the rounded counts from the total mainframe usage by State Agencies from July 1, 2011 to June 30, 2012. Tape Cartridge Purchase is the State's best estimate based on previous tape purchases. Proposers should note that mainframe usage for administrative system support currently provided by

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		OIR, such as CPU minutes, I/O, and tapes for system backups, is not included in the Evaluation Factors. The Contractor will not be allowed to charge mainframe administrative system support separately. Any costs incurred by the Contractor for mainframe administrative system support are considered by the State as administration; the Proposer must include the cost for all administration in the rates proposed for the billable Cost Items. See RFP Attachment 6.3, On-Going Mainframe Outsourcing Services.
3.	Which CA-Unicenter products are in use?	RC/Compare Rapid Reorg RC/Query RC/Migrator RC/Update RC/Secure Database Analyzer Plan Analyzer
4.	What is the current baseline for billable CPU seconds – i.e. how many CPU seconds are currently billed per month and what is the processor speed that defines one "billable" CPU second. (One CPU second on a 600 MIP uniprocessor delivers twice as much work as a CPU second on a 300 MIP uniprocessor. For a fair comparison to current billing/usage, there needs to be a consistent reference standard 'CPU Second'). What does the Evaluation Factor of 699,000 represent? [Expedited response requested]	The Evaluation Factor for CPU Minutes has been changed to 755,700, which are the rounded CPU **minutes** used by the State Agencies from July 1, 2011 to June 30, 2012. The vendor should note the CPU measure is in minutes and not in seconds as the question asks. In RFP Attachment 6.3, Cost Proposal, On-Going Mainframe Outsourcing Services, the Proposer must propose rates for "Mainframe Processing per CPU minute" based on the State's current processor speed of approximately 509 MIPS per processor. The Contractor will be compensated at the proposed rate while Mainframe Services are provided on the State's mainframe. When the Mainframe Services are migrated to the Contractor's mainframe, the State will compute a multiplier that will be applied to the proposed rate for "Mainframe Processing per CPU minute." This multiplier will be computed as the processor speed of the Contractor mainframe divided by the processor speed of the State mainframe. Benchmarks will be run to determine the processor speeds of the mainframes. The multiplier will compensate for the change in CPU minute usage for the same services on different processor speed mainframes. A move to a faster processor speed mainframe will have a multiplier greater than one (1) to account for a decrease in CPU minute usage; a move to a slower processor speed mainframe will have a multiplier less than one (1) to account for an increase in the CPU minute usage.

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		This multiplier will be recomputed every time the Contractor's mainframe processor speed changes during the term of the Contract.
		The RFP document will be amended to reflect this change when the State releases responses to all questions in accordance with RFP Section 2, RFP Schedule of Events.
		See also the response to Question 2[b] above.
5.	[a] While the RFP indicates that the State wishes to provide all RACF administration, there are RACF reporting requirements. [b] Is the State open to having the provider perform RACF administration for the System resources and the provider's Userids with the State retaining administrative authority for all State resources? [Expedited response requested]	[a] The State has removed the RACF reporting requirements from the RFP. The RFP document will be amended to reflect this change when the State releases responses to all questions in accordance with RFP Section 2, RFP Schedule of Events. [b] The State will provide the Contractor with the RACF privileges that the State deems necessary to provide the services; however, it is unlikely those privileges will be at the level requested here by the vendor.
6.	During the Transition Period, will Remote Support be allowed to supplement the Transitioned Employees? [Expedited response requested]	The Contractor may supplement Transitioned Employees with remote support provided by Contractor staff located in Contractor facilities during Mainframe Services Transition.
7.	[a] Please provide a break-out of the specific products that are identified as CA-Unicenter. [b] What product(s) are used to provide Console Automation? [c] Is there extensive automation in the environment beyond start-up and shut-down processing? [d] Is most manual intervention eliminated by the automation currently in place? [Expedited response requested]	[a] See the response to Question 3 above. [b] CA-OPS/MVS and in-house developed system exists are used to provide Console Automation. [c] The State does not have extensive automation beyond start-up and shut-down processing. [d] With respect to Console Automation, most manual intervention has been eliminated by automation.

8.	Can SMF data be provided? One peak month of the following record types:
	
	   o Type 6
	   o Type 30 subtypes 1 through 5
	   o Type 42 subtype 6
	   o Types 70 through 78
	   o Type 89 subtype 1
	   o Type 99 subtype 6
	   o Types 100 and 101 (if DB2 is utilized)
	   o Type 110 (if CICS is utilized)
	   o Type 113 subtype 2
	   o Type 120 subtypes 3, 6 and 8
	   o User-defined Oracle HSC SMF records (if VSM is implemented)
	
	[Expedited response requested]
		RFP Section 3.8 Proposal Preparation Costs states, "The State will not pay any costs associated with the preparation, submittal, or presentation of any proposal."
		
		The State has all requested record types except User-defined Oracle HSC SMF records. There is cost to the State to provide this data to vendors; therefore, the State will provide the data on multiple 9840C tapes for an approximate cost of $1400 to any vendor that requests it.
		
		Vendors will also be responsible for all shipping charges.
		
		Vendors seeking this data should send an email to the RFP Coordinator listed in RFP Section 1.4.2.1. for payment and shipping instructions.

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9.	Can a dump of the CA-1 TMC be provided?	RFP Section 3.8 Proposal Preparation Costs states, "The State will <u>not</u> pay any costs associated with the preparation, submittal, or presentation of any proposal." There is cost to the State to provide this data to vendors; therefore, the State will provide the data on a single 9840C tape for an approximate cost of $90 to any vendor that requests it. Vendors will also be responsible for all shipping charges. Vendors seeking this data should send an email to the RFP Coordinator listed in RFP Section 1.4.2.1. for payment and shipping instructions.